

How **SAP Business One** Solved Water Tech Corp's Business Operation Processes?



Pool cleaning and maintenance is a vital aspect of owning a pool or spa. Pool owners want a clean and safe environment for their families and guests to enjoy. However, keeping a pool clean and healthy can be a challenging task, especially for large or commercial-sized pools. Pool cleaning companies, therefore, play a crucial role in helping pool owners keep their pools spotless.

One of the biggest challenges that these companies face is managing their operations effectively. They need to manage a diverse range of duties, including scheduling appointments, tracking inventory, managing their workforce, and handling customer complaints. In order to overcome this challenge, they worked with Silver Touch Technologies, a leading global IT solutions provider. This case study explores how SAP Business One solution implemented by Silver Touch Technology helped Water Tech Corp to improve its operations and streamline its business processes.

Overview Of Water Tech Corp

Water Tech Corp has been a leading manufacturer of pool and spa vacuum cleaners in the industry since 2001. They offer a diversified line-up of cleaning tools, providing cleaning solutions for every pool, spa, and budget. They are committed to providing the pool and spa industry with new and innovative quality products designed for both form and function in a business structure that creates a family environment for both customers and employees.



Pain Areas Of Water Tech Corp

Like any other pool cleaning company, Water Tech Corp faced several challenges in managing their operations efficiently. Their pain areas included:

Inefficient Inventory Management -

Water Tech Corp had difficulty managing their inventory effectively. They were struggling with tracking inventory levels, identifying slow-moving items, and managing the replenishment process.

Manual and Time-Consuming Processes -

Water Tech Corp had several manual and time-consuming processes that were affecting their productivity. For example, they were using spreadsheets to manage their sales orders, which was time-consuming and prone to errors.

Inaccurate Financial Reporting -

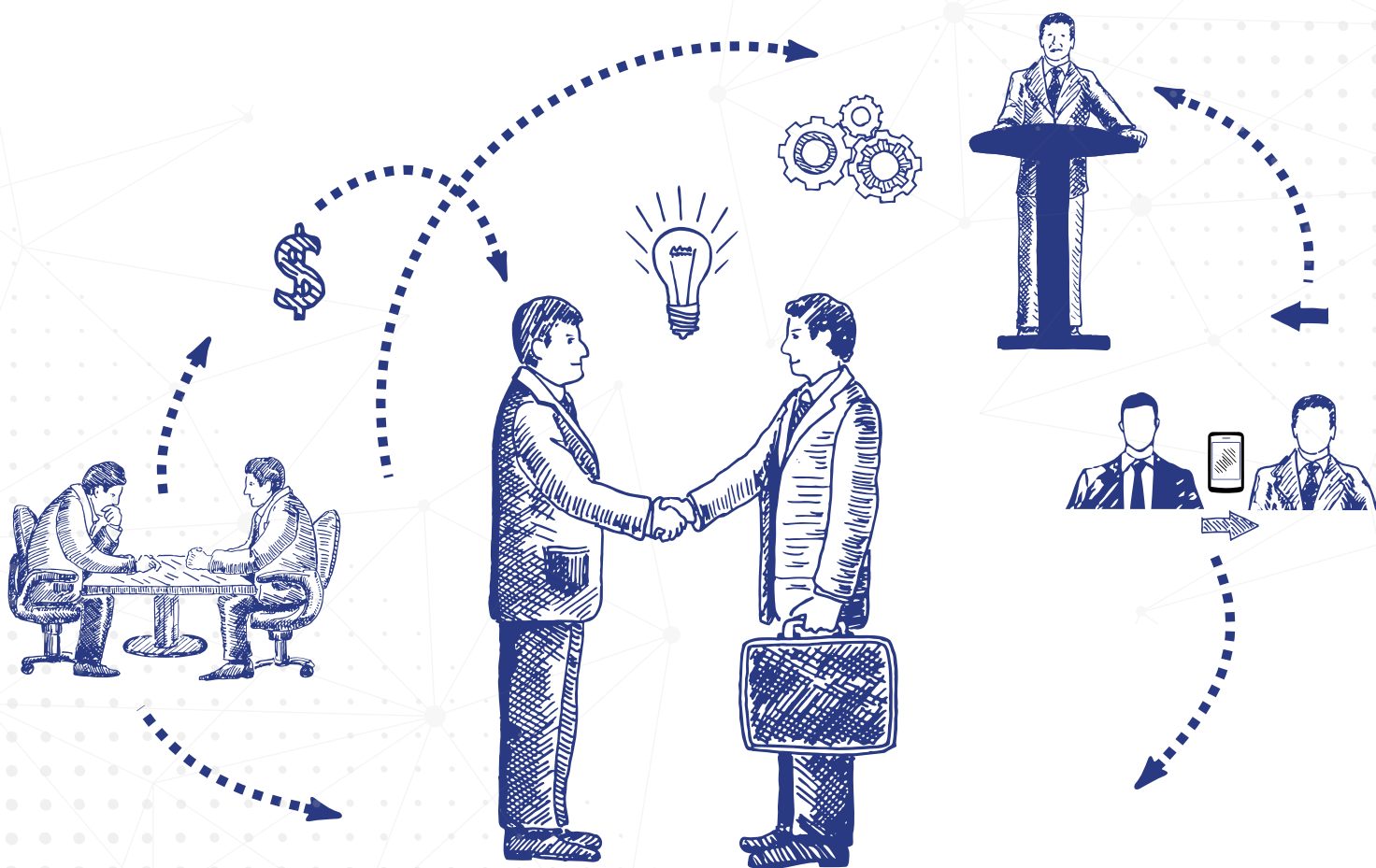
Water Tech Corp struggled to generate accurate financial reports, leading to poor decision-making

Lack of Integration -

Water Tech Corp was using multiple software applications to manage their operations. However, these applications were not integrated, leading to data silos and duplication of effort.

Solution Offered by Silver Touch

Silver Touch Technology partnered with Water Tech Corp with SAP Business One, a comprehensive and integrated enterprise resource planning (ERP) solution. It is a powerful business management solution. It also offers various modules that assist organizations in managing key business functions such as finance, inventory, sales, and customer relationship management.



Features Of SAP Business One

SAP Business One provides Water Tech Corp with several features that have helped them improve their operations, including:

01 Inventory Management:

SAP Business One allows Water Tech Corp to manage its inventory effectively by providing real-time visibility into its inventory levels, stock movements, and procurement processes.



02 Customer Relationship Management:

SAP Business One provides Water Tech Corp with a 360-degree view of its customers, enabling them to provide personalized service and support.



03 Financial management:

SAP Business One offers a complete financial management system that provides accurate and up-to-date financial data. This feature helped Water Tech Corp to manage its finances more efficiently.



04 Sales order management:

SAP Business One offers a sales order management system that allows Water Tech Corp to manage its sales processes from lead to sale. This feature helped Water Tech Corp to improve its sales processes and increase revenue.



05 Purchasing management:

SAP Business One offers a purchasing management system that allows Water Tech Corp to manage its purchasing processes more efficiently. This feature helped Water Tech Corp to reduce costs and improve its purchasing processes.



Surprising Benefits Of SAP Business One

The implementation of SAP Business One has provided Water Tech Corp with several benefits, including:

Improved Inventory Management –

With real-time visibility into their inventory levels, Water Tech Corp was able to manage their inventory more efficiently, reducing stockouts and minimizing inventory holding costs.



Increased Productivity –

With automated processes and centralized data, Water Tech Corp was able to streamline their operations, reducing manual efforts and improving productivity.



Better Customer Service

With a centralized platform to manage its sales orders, Water Tech Corp was able to improve their response time and provide better customer service.

